



**TRAVEL  
TECHNOLOGY  
& SOLUTIONS**

**TTS Incentives Program**  
Partner: Travelport



## TTS Incentives Program

### Main Goals:

- Develop a Program for Travelport Sales staff in order to:
  - o Motivate and reward the sale of TTS products;
  - o Raise awareness of TTS products among Travelport Sales teams;
  - o Motivate Travelport Sales teams to use TTS Partners area at tts.com as a primary source of Sales and Marketing information.

### General Concept:

- Create a new page inside TTS Partners area at tts.com with information about the Incentives Program: Prize Gallery, How to participate, Terms & Conditions etc

### How it works:

1. *Registration:* To participate, Travelport Sales staff automatically qualified so no need to register (
2. *Mechanics:* For each new TTS product sold, that qualifies for commissions under the global agreement and upon payment received by TTS the respective number of points will be assigned to the Sales person and a notification will be send to the participant.
3. The program will be promoted in the partners' area of TTS Website and through regular newsletters sent to Travelport staff.

### Rules:

- For each new product sale, the participant will get the number of points respecting the terms on the prize list.
- The points will be attributed only to sales that come from qualified leads\*
- All points are valid for **2 years**.
- Only individuals can participate (no teams allowed).
- Points can be redeemed at anytime to collect prizes.
- If the chosen product is unavailable, TTS will suggest a different product with similar value.
- Special campaign prices may not be eligible for points (please contact us for more information).
- Prizes may change without prior notice.
- If TTS decides to terminate the program, all participants will have the opportunity to redeem their points.
- Points can only be redeemed after a minimum of 6 months of point accumulation

**\*Please relate to TTS and Travelport contract for the qualified leads definition**

### Eligible Products:

- TTS Corporate
- TTS WeBook
- TTS Consolidator



**Points per Product\*\***

Product	Price (USD)	Price per Year	Prize Points
TTS Corporate (per company)	\$ 50,00	\$ 600	600
TTS WeBook	\$ 750,00	\$ 750	500
TTS Consolidator – IATA	\$ 1 000,00	\$ 1 840	1 840
TTS Consolidator – Non-IATA (per agency)	\$ 150,00	\$ 990	990

\*All products require a one-year contract or license.

**Prize List\*\***

**For each 500 points a 30 USD voucher of the below can be redeemed by the participant.**

Award
Zara gift card Amazon gift car Netflix Gift Cards Starbucks gift card H&M gift card eBay Apple Gift card / Google Playstore Gift Card

\*\* If the chosen product is unavailable, TTS will suggest a similar product.